

Offering and Pricing

Optimised Solution

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Optimised Solution

Set-up

Services

Inventory: We assess the liquidity requirements, goals and preferences and the existing portfolios with respect to return, risk, cost and strategy.

Personal Investment Regulation: We evaluate the investment goals and derive a portfolio structure and a suitable investment strategy. This is documented in a personal investment regulation.

Manager & Bank Selection (Tender): We issue the Request for Proposal to banks and asset managers. We evaluate the offers received, provide recommendations, negotiate the pricing and share the results for decision with the investor.

Implementation: After choosing the best suitable set-up, we monitor the implementation during six months. A report summarises the successful implementation.

Pricing

Assets (CHF)	<1m	1-5m	5-10m	10-20m	20-50m	50-100m	>100m
Minimum CHF 4'000	1.00%	0.80%	0.65%	0.50%	0.30%	0.20%	0.10%

A personalized offer details the services and pricing for each client

Maintenance

Services

light

basic

all times

Implementation Monitoring:

- Regular monitoring of results (return, risk, cost) summarised with a report
- Ongoing monitoring of transactions, quality control of services and checking of the bank and asset manager correspondence

Annual

Quarterly

Monthly

X

Strategy Supervision:

- Regular check of investment strategy
- Detailed review of the investment regulation and strategic asset allocation
- If requires, implement the investment adjustments with providers

Annual

Monthly

Annual

X

Market Alert:

- Information about significant market events
- Recommendation for action in the client's portfolio context
- Initiate adjustments and assess the proposals of the banks and asset managers

X

X

X

X

X

Manager & Bank Alert:

- Information about significant changes with managers and banks
- Recommendation for action in the client's portfolio in case of significant changes with their bank or manager
- If required, initiating adjustments and/or new tender process

X

X

X

X

X

X

Know-how:

- Individual information and knowledge sessions
- Invitations to knowledge sessions and seminars
- Regular publications, Benchmark-Tool

X

X

X

X

X

X

Pricing

Assets (CHF p.a.)	<1m	1-5m	5-10m	10-20m	20-50m	50-100m	>100m
all times	0.65%	0.50%	0.40%	0.30%	0.20%	0.16%	0.14%
basic	0.50%	0.40%	0.30%	0.20%	0.15%	0.10%	0.07%
light	0.15%	0.10%	on request				

Further services

Single services and project works

Description

Upon request, we provide you with an offer for specific projects or for single elements listed above. The pricing depends on the time contribution required. Examples of project works:

- Portfolio review
- Tender and negotiations with banks and asset managers
- Strategy development
- Member of the investment committee

Pricing

	Hourly Rate	Daily Rate
Senior Expert	CHF 400	CHF 3'000
Expert	CHF 250	CHF 1'500

ZWEI insights

Membership of CHF 400 p.a.

- Events: Outlook with Prof. Dr. Klaus W. Wellershoff
- Seminars: Education and know-how on wealth management matters
- Roundtables: Discussion on actual topics with asset managers and bankers
- Publications: Monthly analysis magazine on wealth management
- Benchmark-Tool: Access to portfolio benchmark data
- Consulting: Second opinion of an expert

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